

## **END-USER EARLY ORDER PROGRAM**

Effective Dates: October 1, 2019 - December 13, 2019

## Register at EOP.PBIGordonTurf.com

# Order early and get the best deals on proven performers from PBI-Gordon!

BONUS BOOSTER					
Rebate Level	Minimum Rebate	Rebate Bonus*			
LEVEL I	\$500 - \$999	15%			
LEVEL II	\$1,000+	25%			

<sup>\*</sup>Rebate bonus is calculated from the rebate amount. Example: If your rebate is \$750, your rebate bonus will be  $$112.50 ($750 \times 10^{-50})$ 15%). Added together, your total rebate will be \$862.50.

### 2019 PBI-GORDON CORPORATION EARLY ORDER PROGRAM INFORMATION:

- $\bullet$  To qualify, the participating end-user must earn a rebate minimum of \$100.
- Products must be purchased from a PBI-Gordon distributor between October 1, 2019 and December 13, 2019.
   This program applies only to qualified end-user professionals in golf, lawn care, sports turf, schools, sod farms, and other turf management areas.

- Program calculations will be completed at the sole discretion of PBI-Gordon. Orders invoiced and shipped to end-users are subject to
- If variances occur, payment reconciliation may be necessary.

#### REDEMPTION: To be eligible to receive your rebate, complete the following:

- 1) Complete the online form at EOP.PBIGordonTurf.com.
  2) All claims and W-9s must be submitted no later than January 31, 2020.
  3) If online form is not available, complete the attached form and mail with copies of invoices to: PBI-Gordon Attn: End-User EOP, P.O. Box 860350, Shawnee, KS 66286
- PBI-Gordon will not pay rebates on returned inventory. Orders invoiced and shipped to end-users are subject to verification.
- Rebates will be paid by July 31, 2020.
  Rebates may be issued in the form of a check or distributor credit. If you want a check sent directly to you, you must provide a W-9 by January 31, 2020 or it will default to distributor credits

#### **PRICING AND TERMS:**

- Pricing and payment terms for listed products are determined by the distributor.
   PBI-Gordon reserves the right to audit, modify, or terminate this program at any time.



## **2019 END-USER EARLY ORDER PROGRAM**

## **CALCULATE YOUR REBATE**

UNITSIZE	MINIMUM NUMBER OF UNITS*	PERIOD 1: # OF OCT. 1-31 UNITS REBATE		PERIOD 2: NOV.1-DEC.13 #OF REBATE UNITS		TOTAL REBATE
2.5 gal.	2 units	\$52.50/unit <b>x</b>	+	\$30.00/unit <b>x</b>	=	
39.2 fl.oz.	4 units	\$29.10/unit <b>x</b>	+	\$12.50/unit <b>x</b>	=	
2.5 gal.	2 units	\$23.10/unit <b>x</b>	+	\$13.20/unit <b>x</b>	=	
1 gal.	2 units	\$35.30/unit <b>x</b>		\$17.70/unit <b>x</b>		
1 qt.	4 units	\$8.90/unit <b>x</b>	т.	\$4.30/unit <b>x</b>	_	
DES						
1 gal.	2 units	\$35.20/unit <b>x</b>	+	\$17.50/unit <b>x</b>	=	
30 gal.	1 unit	\$158.20/unit <b>x</b>	_	\$79.10/unit <b>x</b>	_	
2.5 gal.	2 units	\$11.40/unit <b>x</b>		\$3.90/unit <b>x</b>	_	
2.5 gal.	2 units	\$10.00/unit <b>x</b>	+	\$5.00/unit <b>x</b>	=	
5 oz.	4 units	\$15.60/unit <b>X</b>	+	\$7.80/unit <b>X</b>	=	
30 gal.	1 unit	\$177.40/unit <b>x</b>	_	\$88.70/unit <b>x</b>	_	
2.5 gal.	2 units	\$14.80/unit <b>x</b>		\$7.40/unit <b>x</b>	_	
275 gal.tote	1 unit	\$887.10/unit <b>x</b>		\$443.60/unit <b>x</b>		
30 gal.	1 unit	\$96.80/unit <b>x</b>	+	\$48.40/unit <b>x</b>	=	
2.5 gal.	2 units	\$8.10/unit <b>x</b>		\$4.10/unit <b>X</b>		
1 gal.	4 units	\$3.10/unit <b>x</b>	+	\$1.60/unit <b>x</b>	=	
30 gal.	1 unit	\$84.10/unit <b>x</b>	+	\$42.10/unit <b>x</b>		
2.5 gal.	2 units	\$6.80/unit <b>x</b>		\$3.40/unit <b>x</b>		
30 gal.	1 unit	\$124.60/unit <b>x</b>	+	\$62.30/unit <b>x</b>	_	
2.5 gal.	2 units	\$10.20/unit <b>x</b>		\$5.20/unit <b>x</b>	_	
30 gal.	1 unit	\$171.60/unit <b>x</b>	_	\$69.70/unit <b>x</b>		
2.5 gal.	2 units	\$10.60/unit X	Т	\$5.30/unit <b>x</b>		
	2.5 gal.  39.2 fl.oz.  2.5 gal.  1 gal. 1 qt.  DES  1 gal. 30 gal. 2.5 gal.  2.5 gal. 2.5 gal. 2.5 gal. 2.5 gal. 2.5 gal. 30 gal. 2.5 gal. 30 gal. 2.5 gal. 30 gal.	2.5 gal. 2 units  39.2 fl.oz. 4 units  2.5 gal. 2 units  1 gal. 2 units  1 gal. 4 units  DES  1 gal. 2 units  30 gal. 1 unit  2.5 gal. 2 units  5 oz. 4 units  30 gal. 1 unit  2.5 gal. 2 units  1 gal. 2 units  4 units  1 gal. 2 units  1 unit 2 units  275 gal. 2 units  1 unit  2.5 gal. 2 units  1 unit  2.5 gal. 1 unit  2.5 gal. 2 units  1 gal. 4 units  30 gal. 1 unit  2.5 gal. 2 units  30 gal. 1 unit	UNITSIZE NUMBER OF UNITS*  2.5 gal. 2 units \$52.50/unit x  39.2 fl.oz. 4 units \$29.10/unit x  2.5 gal. 2 units \$23.10/unit x  1 gal. 2 units \$35.30/unit x  1 qt. 4 units \$8.90/unit x  DES  1 gal. 2 units \$35.20/unit x  30 gal. 1 unit \$158.20/unit x  2.5 gal. 2 units \$11.40/unit x  2.5 gal. 2 units \$15.60/unit x  30 gal. 1 unit \$177.40/unit x  2.5 gal. 2 units \$14.80/unit x  2.5 gal. 2 units \$14.80/unit x  2.5 gal. 2 units \$30 gal. 1 unit \$177.40/unit x  2.5 gal. 2 units \$10.00/unit x  30 gal. 1 unit \$177.40/unit x  2.5 gal. 2 units \$14.80/unit x  30 gal. 1 unit \$96.80/unit x  1 gal. 4 units \$3.10/unit x  30 gal. 1 unit \$41.40/unit x  1 gal. 4 units \$3.10/unit x  30 gal. 1 unit \$41.40/unit x  2.5 gal. 2 units \$6.80/unit x  30 gal. 1 unit \$124.60/unit x  30 gal. 1 unit \$124.60/unit x  2.5 gal. 2 units \$10.20/unit x  30 gal. 1 unit \$124.60/unit x  30 gal. 1 unit \$124.60/unit x  2.5 gal. 2 units \$10.20/unit x	UNIT SIZE NUMBER OF UNITS*  2.5 gal. 2 units \$52.50/unit x +   39.2 fl.oz. 4 units \$29.10/unit x +   2.5 gal. 2 units \$23.10/unit x +   1 gal. 2 units \$35.30/unit x +   1 gal. 4 units \$8.90/unit x +    DES  1 gal. 2 units \$35.20/unit x +   30 gal. 1 unit \$158.20/unit x +   2.5 gal. 2 units \$11.40/unit x +   5 oz. 4 units \$15.60/unit x +   30 gal. 1 unit \$177.40/unit x +   30 gal. 2 units \$14.80/unit x +   30 gal. 1 unit \$887.10/unit x +   2.5 gal. 2 units \$887.10/unit x +   30 gal. 1 unit \$96.80/unit x +   30 gal. 1 unit \$84.10/unit x +   30 gal. 1 unit \$124.60/unit x +   4	2.5 gal.   2 units   \$52.50/unit x   + \$30.00/unit x     39.2 fl.oz.   4 units   \$29.10/unit x   + \$12.50/unit x     1 gal.   2 units   \$35.30/unit x   + \$17.70/unit x     1 gal.   2 units   \$35.30/unit x   + \$17.70/unit x     1 gal.   2 units   \$35.30/unit x   + \$17.70/unit x     1 gal.   2 units   \$35.20/unit x   + \$17.50/unit x     1 gal.   2 units   \$35.20/unit x   + \$17.50/unit x     2.5 gal.   2 units   \$15.8.20/unit x   + \$17.50/unit x     2.5 gal.   2 units   \$10.00/unit x   + \$10.00/unit x     2.5 gal.   2 units   \$10.00/unit x   + \$7.80/unit x     30 gal.   1 unit   \$177.40/unit x   + \$7.80/unit x     2.5 gal.   2 units   \$14.80/unit x   + \$7.40/unit x     2.5 gal.   2 units   \$14.80/unit x   + \$443.60/unit x     2.5 gal.   2 units   \$87.10/unit x   + \$443.60/unit x     2.5 gal.   2 units   \$8.10/unit x   + \$4.10/unit x     1 gal.   4 units   \$3.10/unit x   + \$4.10/unit x     30 gal.   1 unit   \$84.10/unit x   + \$4.210/unit x     30 gal.   1 unit   \$84.10/unit x   + \$4.210/unit x     30 gal.   1 unit   \$124.60/unit x   + \$62.30/unit x     30 gal.   1 unit   \$124.60/unit x   + \$62.30/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/unit x   + \$60.70/unit x     30 gal.   1 unit   \$124.60/	Diff Size   Number of Units   Nov.1-dec.13   Units

\*Orders below each unit minimum will not qualify for the rebate for that specific package size only. \*\*For use in California.

## **PREFERRED REBATE:**

Distributor Credit

Check (must provide W-9 by January 31, 2020)

## TOTAL REBATE

### Please indicate your professional industry:

Golf Lawn & Landscape Sod Farm Sports Turf Other

Rebo	ate Level	Total Rebate		Rebate Bonus	Bonus
LEVEL I	\$500-\$999		v	15%	\$
LEVELII	\$1,000+		^	25%	\$
				<b>GRAND TOTAL</b>	\$

Submit online by January 31, 2020 at **EOP.PBIGordonTurf.com** OR complete this form, include a W-9 and invoice copies, and mail to PBI-Gordon, Attn: End-User EOP, P.O. Box 860350, Shawnee, KS 66286. Postmark must be no later than January 31, 2020.

Date form completed:	Business Name:	Contact Name:
Title:	Business Address:	
City:	State: ZIP:	Phone:

Distributor Rep:

EOP.PBIGordonTurf.com



Distributor Name: \_